

## Looking Back and Planning Ahead

*As we close the door on 2021, we reflect, review, celebrate, and learn so we can improve our care and service in 2022 and beyond. We are honored to provide access to affordable, comprehensive, patient-centered, primary medical, behavioral, and dental care to our community every day.*

**COVID testing and vaccination outreach was one of the priorities.** Between January and May, our team quickly set up a testing site in Clifton and then a drive-thru vaccine site in the Central High School parking lot. **We responded to outreach requests to help our farmworkers with testing and vaccines as well as our partners serving the homeless.**

**Visits to the Warrior Wellness Center at Central HS really took off in 2021 with increasingly more students choosing to come to the Center for care each semester.** The Care Team saw more students in Spring 2021, and decided to stay open on a limited schedule during the summer to offer sports physicals. By Fall semester, it seems that the word was out as even more students came seeking medical, dental and behavior health-care. **Student visits to the WWC between August and December of 2021 surpassed the numbers for all of 2020: 1,690 during five months compared to 1,095 during school year 2021.**

**The most significant challenge we faced, and continue to face, is recruitment and retention of staff.** The “Great Resignation”, being felt by industries everywhere, has effected our health center as well. For some employees, the risk of COVID exposure was concerning and for others, day care challenges were the tipping point. We continue to recruit for medical and behavioral health providers, medical and dental assistants, and nurses. **One of the goals for our 2022-2024 Strategic Plan is the focus on becoming a “Health Center of Excellence”** by developing and sustaining a service culture of excellence both as a health care provider and employer. This goal energizes us.

**Strategic planning keeps Marillac at the forefront of innovative healthcare solutions.**



### OPTIMIZE ACCESS OPPORTUNITIES

*Create new access points to be a community health center of choice.*

### HEALTH CENTER OF EXCELLENCE

*Develop and sustain a service culture of excellence both as a health care provider and employer.*

### STRATEGIC SERVICE EXPANSION

*Develop creative and fiscally responsible health care delivery models that expand our services.*

*A big shout-out to the Marillac workforce, for achieving 100% compliance with our vaccination policy by November 1, 2021. Our teams are committed to providing safe, uninterrupted, patient-centered care.*

*Overall, medical and dental visits are back to pre-pandemic numbers.*

*Patients are happy to come back in to the clinic to see their medical or dental provider.*

*The 2021 year ended with over 11,000 unduplicated patients being served with 40,000 visits.*



## Thank You, Donors. Your generosity changes lives.

*This phrase may sound trite, but to the people who want and need healthcare but cannot afford it, it is anything but that. It is the truth.*

**Imagine feeling like you cannot make a phone call to receive care** for your child who has an unrelenting cough or rash, or to be examined for a lump you found on your body. **No one should have to live with that kind of uncertainty.**

**This is why your donations are so important and impactful: you help others afford the care they need.** You enhance our ability to offer a sliding scale of payment to everyone, based on their income and the size of their household. **Nearly everyone coming to Marillac pays some amount for their medical and/or dental care.**

**Making care affordable is a meaningful gift** to a human being and a sincere commitment to making our entire community strong and healthy. **Thank you** for your big, caring heart that inspires you to support Marillac financially. **Every gift, no matter what size, makes a difference. Thank you for yours.**



## Spotlight: Western Colorado Community Foundation Supports Marillac

*If you are not familiar with the Western Colorado Community Foundation (WCCF), you should know that over the last 25 years, WCCF has taken a leadership role in addressing community needs, not only in our county, but in six other counties on the Western Slope as well.*

**Marillac has benefitted from WCCF's mission and commitment since 2004**, which is when we received our first donation: \$200 for general operations. Since then, we have received funding through donor advised funds, the substantial ongoing gift from the Waldeck Endowment Fund, and competitive grants for – among other things - substance abuse and prevention, dental screenings, supplies, and general operations.

**Late in 2021 WCCF contacted us** to say they had a donor who, when he passed, indicated he wanted his residual monies to help support kids who need help affording adequate medical care. Since WCCF has been a strong and early supporter of Marillac's school-based health center at Central High School, Marillac gladly suggested that the \$10,000 gift be directed to student healthcare there. **WCCF has our community's health in mind, and we are grateful for their partnership.**



**Time to do the taxes! You can make this a more enjoyable act by directing all or a portion of your state income tax return to MarillacHealth.**

*Simply decide how much you would like to give, enter MarillacHealth and our registration number 20023006068 in the "Donate to a Colorado Nonprofit Fund" line, and Marillac's medical and dental patients will benefit. Learn more at: [RefundWhatMatters.org](http://RefundWhatMatters.org).*

## GIFTS FROM THE HEART...

*Valentine's Day is coming up and nothing says LOVE and KINDNESS like a box of cupcakes!*

*Do something special for your co-workers, friends, clients, and special someone!*

*\$20 gets you a box of four gourmet cupcakes made specially for this event by the Baker's Boutique.*

**Order online at [MarillacHealth.org](http://MarillacHealth.org) or call 970.241.0033. Don't delay!**



*A big thank you to these sponsors!*



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## Save the date! Sunday, April 24th



**Marillac's signature fundraising event on the grounds of the Wine Country Inn in Palisade!**  
**More details to come at [MarillacHealth.org](http://MarillacHealth.org)**